**Vertical Pumps**

**Who:** Members, Prospective members and all interested HVAC&R Associates  
**Date:** Wednesday, October 12, 2005  
**Place:** Lake Wright Inn  
6280 Northampton Blvd.  
Norfolk, VA  
**Events:**  
11:00 - 11:30 Board Meeting  
11:30 - 12:00 Lunch  
12:00 - 12:45 Program  
**Cost:** Members $20.00, Guests $25.00 and Students $8.00  
**Reservations:** Please confirm your reservations via fax using the attached reservation form or by going to the Hampton Roads Chapter of ASHRAE’s Website at  
http://www.hamptonroads.ashraechapters.org  
before Noon, Monday, October 10th.

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**Chuck Lerch**

Chuck Lerch of S.E. Burks Sales has worked in the HVAC industry as a Manufacturer's representative since 1974 representing such well known pump Companies as B&G, Taco, PACO, Weinman, and for the last 15 years Armstrong pumps. He and his wife Ellen have been happily married for 34 years, during which time they have been blessed with four children ages 30 to 20. They have three sons and one daughter. He will speak on vertical pumping and how it can help optimize mechanical room layouts.

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President - Joe Hahn  
President Elect - Ben Sablan  
Vice President - Doug Henderson  
Secretary - Steve Lowe  
Treasurer - Greg Prose

*Chapter cannot act on behalf of the Society.*
From the President's Pen

10/05/2005

Hello Hampton Roads Chapter members,

Thanks to everyone who attended last month's meeting. It included a very informative presentation on Sound Issues for Evaporative Equipment presented by Daniel Kelly with Evapco, Inc. Thanks to Daniel for sharing his time and expertise with us.

The theme of this month's meeting is membership promotion. We use this time to remind everyone of the value of your ASHRAE membership and to encourage members to promote ASHRAE and to seek and encourage new members. Ty Hammes is our membership promotion chairperson and he will speak at the October 12th meeting about membership and will share thoughts on the value of ASHRAE membership and some ideas on membership promotion.

It is especially important to promote membership among the new people in your companies. ASHRAE has reinstated the Affiliate Member membership level this year. This is designed for new members only. You must be under 30 years of age, and can only hold this grade for up to 3 cumulative years. The cost is only $40. Please encourage your peers to join and experience ASHRAE. We would love to see new faces at the meetings and hope this new membership level will encourage greater participation.

For more membership details please go to the ASHRAE main web page (www.ashrae.org) and click on Join ASHRAE under Quick Links. You will find all the information on membership levels and joining ASHRAE.

Please note that we will not be having a fall golf tournament this year for Research Promotion. Tim Patterson, our Research Promotion chairperson has been busy working on some research promotion activities for the springtime and will speak at next month's meeting. Please plan on attending.

Please contact me if there is anything that I can do to better serve the chapter and the members.

I look forward to seeing everyone on October 12th.

Sincerely,
Joe Hahn
President
Announcing the membership promotion deal:
If a member brings a new member to a meeting and signs them up, then the new member and the sponsor member get a free dinner.

Committee Chairs

Membership- Mathias J. Hammes
Student Activities- Harlan Krepcik
Student Advisor (TCC)- Skip Krepcik
Student Advisor (ODU)- Open

Board of Governors–
   Eric Jones, Nancy Mitchell-Veeck, Scott Almond, William Lakin
Historian– Katherine Cox
Refrigeration– Reinhold Kittler
Research Promotion– Tim Patterson
CTT– Brian Vodzak

ASHRAE 2005- 2006
Meeting Schedule

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<th>Event</th>
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<tr>
<td>9/14/2005</td>
<td>Sound Issues for Evaporative Equipment</td>
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<td></td>
<td>Region III</td>
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<tr>
<td>11/09/2005</td>
<td>Dehumidification</td>
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<td>Research Promotion</td>
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<td>1/11/2006</td>
<td>Boilers (tentative)</td>
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<td>Membership Promotion #2</td>
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<td>3/08/2006</td>
<td>Distinguished Lecturer</td>
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<td>Research Promotion #2</td>
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<td>10/12/2005</td>
<td>Vertical Pumps</td>
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<td></td>
<td>Membership Promotion</td>
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<tr>
<td>12/09/2005</td>
<td>December</td>
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<td>Christmas Social</td>
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<td>Time and Date TBD</td>
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<td>2/08/2006</td>
<td>Chiller Plant Design</td>
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<td>Past Presidents</td>
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<td>4/12/2006</td>
<td>Legal Issues</td>
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<td>“R” for Refrigeration</td>
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Meeting Theme this month...

MEMBERSHIP!

Every month we will have a theme to promote the cornerstones of ASHRAE. This month’s theme is membership promotion. As you all know, growth in membership is critical to the success of any organization, and we are no exception. The membership promotion deal indicated in the upper left of this page will continue for the remaining chapter meetings this year to encourage recruitment. If you know any young aspiring engineers you should let them know that ASHRAE has a new deal just for them! Anyone in the industry 30 years and younger can now sign up for an affiliate membership. This membership is much more affordable for those who are just entering the working world. So bring someone new on Wednesday and maybe you’ll get a free lunch!
To: Hampton Roads Chapter, ASHRAE MEETING
Fax: (757) 466-7887

☑ I Will Be Attending the October 12th meeting

My e-mail address is ____________________________

For meeting reservations please fax this page to Hampton Roads Chapter, ASHRAE or contact Eric Jones at (757) 558-3390.

Deadline for reservations and cancellations: April 7th- Noon.
Late cancellations and “no shows” will be billed to the appropriate individuals.

Cost: Members $20.00, Guests $25.00 and Students – $8.00

This FAX will confirm my reservation for the dinner meeting.
This FAX will also confirm the reservations for the following members/guests indicated below:

1. ____________________________ 3. ____________________________
2. ____________________________ 4. ____________________________